

# Does Hygiene Have Your Back?

Creating the **Calibrated**, High Performing Hygiene Team

*Rarely is it the intention of the hygiene department  
not to support the practice.*

*More likely, it is a **lack of calibration**  
Between the hygienist and doctor.*



Experts agree that practices with calibrated, empowered and respected hygienists grow exponentially while less-calibrated practices struggle to stay afloat. High producing/high standard of care practices don't leave anything up to "guesswork." Successful practices have mastered dentist/hygienist calibration by creating and adhering to standard of care documents that map out clinical expectations and parameters.

Tapping into her unique experience as a seasoned educator, clinician and practice coach, Stacy McCauley's presentations offer a high-energy, workshop environment where attendees learn the skills necessary to implement calibration strategies in their practices. Utilizing case studies and small group interaction, Stacy will walk the attendees through a step by step system for diagnosis, treatment planning, case presentation and overcoming objections. Attendees will leave this seminar equipped with a clear calibration action plan as well as the skills necessary to get everyone on the same page.



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## Learning Objectives:

- Identify key areas of clinical inconsistency between doctor and hygienist.
- Conduct calibration training to enable the hygienist to "tee it up" for the doctor.
- Create standard of care documents to map out the clinical expectations and parameters.
- Learn a step-by-step calibration system – from *diagnosis* to "Yes!"

Suggested Audience: Full- or half-day  
Suggested Format: Doctor and team