



## Hygiene Benchmarks Worksheet

### Step 1:

Print a Procedure report from your practice management software for the last 12 months. Please use the same date range for ALL data reported including hygiene hours, salary and production numbers.

### Step 2:

Enter information into all the BLUE boxes on this form. Refer to the Procedure report to gather the requested information.

### Step 3:

Evaluate where you stand compared to the Hygiene Department Industry Standards

### Step 4:

If you'd like to talk about your results, **CLICK HERE** to schedule a **complimentary 30-minute Strategy Session** and learn how we can help you unlock the potential of your hygiene team.

# inspiredhygiene

Doctor

Date

## Hygiene Benchmarks

## Industry Standard

## Your Hygiene Stats

<b>Profitability Ratio</b>	3:1	: 1
<b>Hyg % of Total Production</b>	30-35%	%
<b>Hygiene Open Time</b>	8-10% or less	%
<b>Prophy: Perio Maintenance Ratio</b>	3:1	: 1
<b>Perio %</b>	35% or higher	%

## Hygiene Profitability

Current annual hygiene salary + benefits \$

*\* Benefits include uniform allowance, paid vacation/holidays, CE compensation, health insurance, etc.*

Hygiene Production for the last 12 months \$

Total Practice Production for the last 12 months \$

## Hygiene Open Time

Number of hygiene hours are worked each month

Number of hours of open time in hygiene in the previous month

## Perio Awareness

*Please report the actual count of each procedure that has been performed in the last 12 months*

Adult prophy (D1110)

Scaling & Root Planing (D4341 + D4342)

Perio Maintenance (D4910)